OLYNATION MEMBER EDUCATION GUIDE

OLYLIFE COMPENSATION PLAN EXPLAINED

A clear guide to the plan's rules, calculations, and examples

OlyNation

INDEPENDENT MEMBER EDUCATION

Important Educational Disclaimer

This guide was independently prepared by OlyNation members for education and training purposes.

OlyNation is not OlyLife and does not create, administer, or control the OlyLife compensation plan. This document is intended to help members better understand how the compensation plan works based on the information currently available to us.

Nothing in this guide should be considered an income claim, earnings representation, or guarantee of financial results. Individual results vary based on product sales, customer activity, organizational growth, leadership development, qualification, and other factors.

If anything in this guide differs from OlyLife's current official compensation plan, policies, terms, or disclosures, the official OlyLife information governs.

Why OlyLife Is Different

Before getting into the compensation plan itself, it helps to understand some of the structural differences behind the OlyLife model.

Traditional direct-selling businesses are often built around consumable products that need to be purchased repeatedly. In some cases, multiple people in the same household may each need their own product or recurring order.

OlyLife is different.

With products such as the P90 and P90+, one device can be used by multiple members of the household. The same device can also be used to demonstrate and share the product with others.

OlyLife has also built a global product business serving customers across more than **160 countries and regions**, creating the ability to develop customer relationships beyond a single local market.

The business model is also designed to reduce many of the recurring requirements commonly found in direct selling.

No Required Autoship

You are not required to maintain a monthly product autoship simply to remain eligible to participate.

No Required Monthly Subscription

There is no required monthly business subscription simply to maintain your business center.

No Monthly Active-Sales Requirement

You are not required to maintain a specific number of customers or a predetermined monthly sales amount simply to remain active in the compensation plan.

No Monthly Rank Requalification

Career-rank volume is cumulative.

Once qualifying volume is generated toward career advancement, that progress does not reset every month.

Lifetime ranks are cumulative and, once achieved, are not lost.

Separate annual maintenance requirements may apply to Global Pool participation at certain ranks.

Eligible Unmatched Volume Can Carry Forward

Eligible unmatched Group Sales volume can carry forward and remain available for future matching.

Certain rules apply once matched volume reaches the applicable daily commission cap, which are explained later in this guide.

Commissions Are Calculated Every 24 Hours

OlyLife closes the daily business cycle and calculates commission activity every 24 hours, allowing members to follow their business activity on a daily basis.

Customer First. Business Optional.

Every person begins as a customer by purchasing an OlyLife product.

That purchase also provides access to a business center, but participating in the business is optional.

A customer can simply enjoy the products.

If they choose to share OlyLife with others, the compensation plan provides a pathway to earn from product sharing, team development, organizational growth, and leadership.

1. Understanding the OlyLife Compensation Plan

The OlyLife compensation plan is designed to reward several stages of building a customer and leadership organization.

At the simplest level, it rewards you for:

- Personally sharing products
- Building balanced volume on the left and right
- Growing an organization
- Developing leaders
- Benefiting from your placement position
- Advancing through the career ranks

There are six primary ways to earn:

1. Performance Bonus

Rewards personally referred eligible product purchases.

2. Tier Bonus

Rewards qualifying left-and-right positions as new binary levels are opened.

3. Group Sales Bonus

Rewards matched eligible sales volume generated throughout the organization.

4. Coaching Bonus

Rewards you for developing productive leaders within your personally sponsored organization.

5. Team Bonus

Allows you to earn based on the Total Bonus generated by your directly placed upline.

6. Global Pool

Allows qualified leaders to participate in a company-wide pool based on career rank.

2. Product Access and Product Volume

OlyLife currently uses four primary product access levels:

Product Purchase	Purchase Amount	Product Volume
P2	$500	375 PV
P3	$1,000	750 PV
P4	$2,000	1,500 PV
P5	$6,000	4,500 PV

What Is PV?

PV stands for Product Volume.

For eligible product purchases:

75% of the purchase amount becomes PV.

Example:

$1,000 purchase × 75% = 750 PV

PV is important because it is used to calculate several bonuses and also contributes toward career rank advancement.

All eligible product purchases generate PV toward rank volume, including:

- Initial product purchases
- Tier Bonus Position purchases
- Eligible additional purchases
- Eligible upgrades

3. Understanding Your Organization

Two different organizational relationships are used throughout the compensation plan.

Understanding the difference will make the bonuses much easier to understand.

Binary Placement Tree

The Binary Placement Tree represents the full placement structure of the organization.

It includes:

- Your placements
- Your left and right teams
- Placement created by members above you
- Your upline placement lineage
- Everyone positioned underneath you within the binary organization

The Binary Placement Tree is important for:

- Tier Bonus
- Group Sales Bonus
- Team Bonus

Sponsor Tree

The Sponsor Tree follows personal enrollment.

If you personally enroll someone, that person is directly sponsored by you.

If that person enrolls someone else, that person becomes part of the next generation in your Sponsor Tree.

The Sponsor Tree is primarily used for:

Coaching Bonus

The One Placement Rule

There is only one mandatory initial placement rule:

The first person you personally enroll must be placed on your left side.

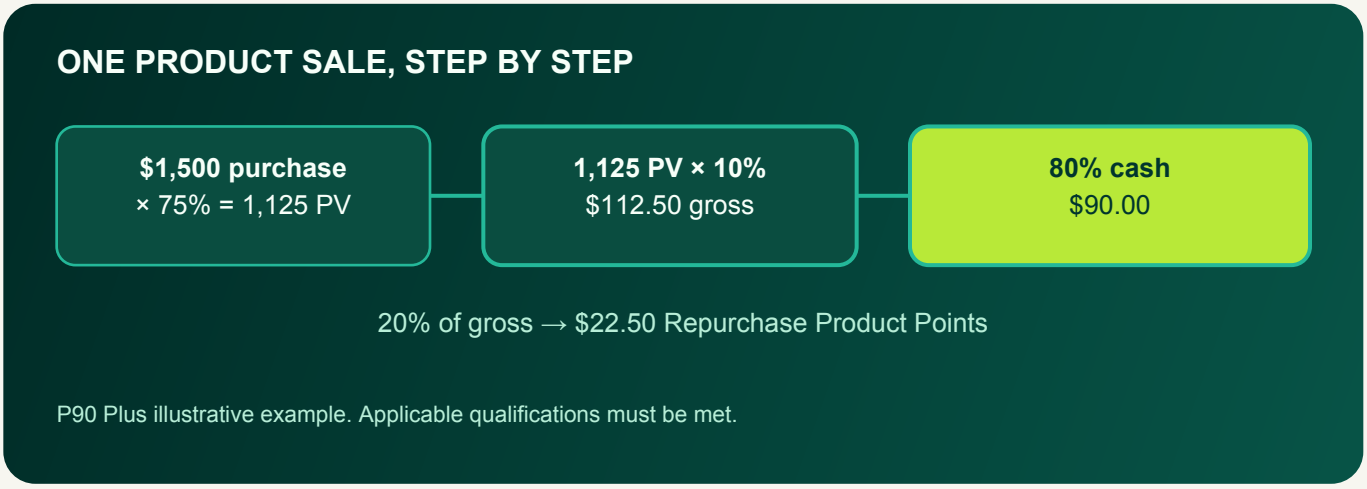
After that first placement, you may build your organization however you choose.

You are **not required** to place your second personally enrolled customer on the right.

However, placing the next customer on the right is often used as a simple strategy to create your first left-and-right pair.

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4. Performance Bonus



The Performance Bonus rewards you when a customer you personally refer makes an eligible product purchase.

Formula

Performance Bonus = 10% of Product Volume

For example, if an eligible purchase generates 750 PV:

750 PV × 10% = $75 Gross Performance Bonus

P90 Plus Example

Suppose a customer you personally refer purchases a P90 Plus for:

$1,500

Using the 75% PV calculation:

$1,500 × 75% = 1,125 PV

Performance Bonus:

1,125 PV × 10% = $112.50 Gross Bonus

OlyLife allocates 20% of Total Bonus into Repurchase Product Points.

In this example:

20% of $112.50 = $22.50 Repurchase Product Points*

Remaining cash amount:

$90

So the illustrated P90 Plus Performance Bonus is:

$90 Cash + $22.50 Repurchase Product Points

The OlyLife back office Bonus Statement shows both the calculated bonus and the amount after the Repurchase Product Points allocation.

\See Section 11, “Product and Repurchase System,” for how Repurchase Product Points work, their purchasing value, and what they can be used for.*

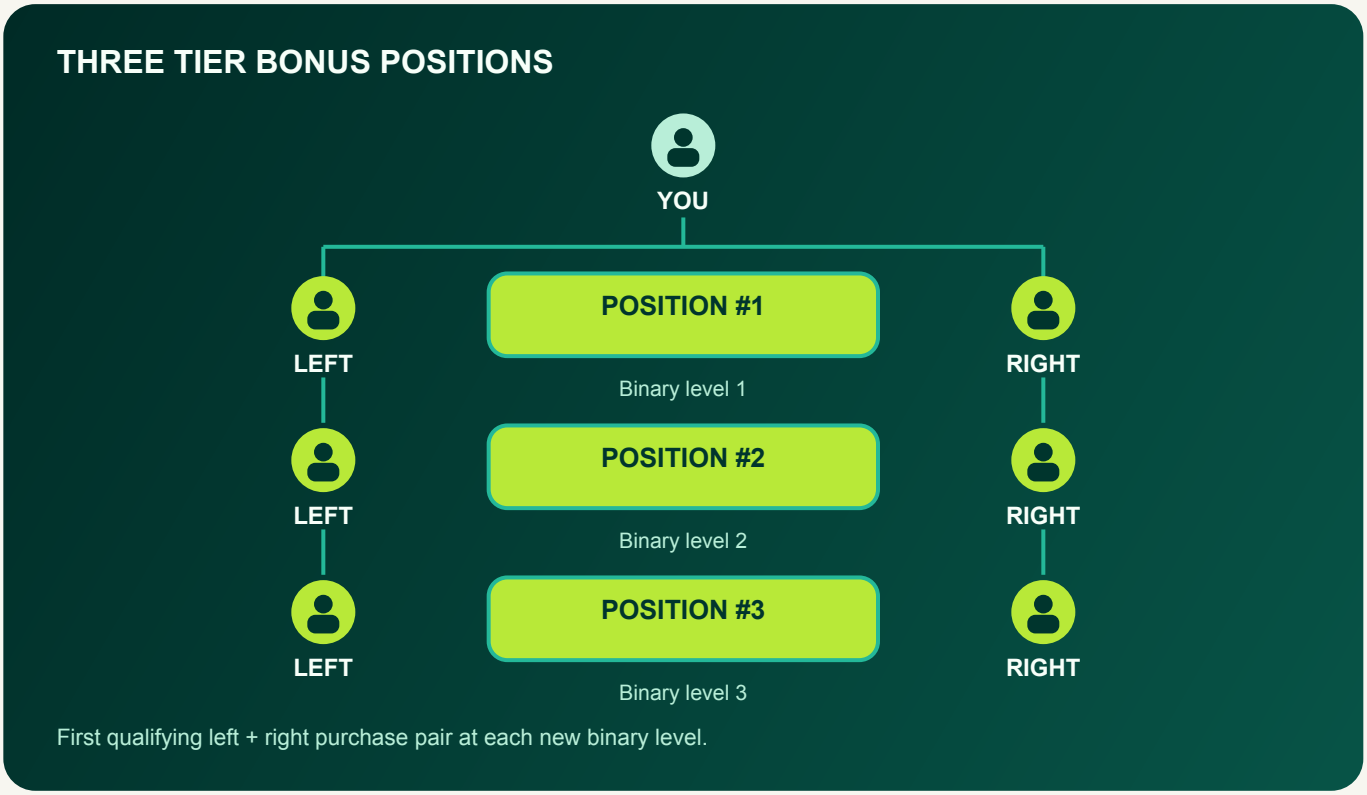
Your Customer Relationship Continues

A personally referred customer remains associated with you.

When that customer later makes additional eligible purchases or upgrades, you may continue to receive the applicable Performance Bonus.

This means the customer relationship does not necessarily end after the original purchase.

5. Tier Bonus



The Tier Bonus rewards balanced left-and-right development as new levels of the Binary Placement Tree are opened.

The easiest way to understand the Tier Bonus is through the concept of:

What Is a Tier Bonus Position?

A Tier Bonus Position identifies the qualifying left-and-right positions that open each new level of your binary organization.

Tier Bonus Position #1

The first qualifying position on the left and the first qualifying position on the right create your first Tier Bonus Position.

Tier Bonus Position #2

As the organization grows deeper, the next qualifying left-and-right positions that open the second binary level become Tier Bonus Position #2.

Tier Bonus Position #3

The next qualifying pair that opens the third binary level becomes Tier Bonus Position #3.

This process can continue deeper through the organization based on your product qualification.

Tier Bonus Depth

Your product qualification determines how deep you may participate in Tier Bonuses.

P2

P2 provides entry-level compensation access and allows Tier Bonus participation through:

10 Levels

P3, P4 and P5

P3 and above provide access to:

Unlimited Tier Bonus Organizational Depth

subject to the applicable compensation-plan rules.

Tier Bonus Formula

The Tier Bonus is calculated using:

50% of matched PV

Tier Bonus matching uses the smaller matching side.

Example:

Left:

1,125 PV

Right:

750 PV

The system matches:

750 PV

The remaining:

375 PV

on the larger side is held until future qualifying Tier Bonus Position volume becomes available on the opposite side.

P90 Plus Tier Bonus Example

Assume you personally refer two customers who each purchase a P90 Plus.

One is positioned on the left.

The other is positioned on the right.

Each P90 Plus generates:

1,125 PV

Matched PV:

1,125 PV

Gross Tier Bonus:

1,125 × 50% = $562.50

20% Repurchase Product Points allocation:

$112.50

Remaining cash Tier Bonus:

$450

If both customers were also personally referred by you:

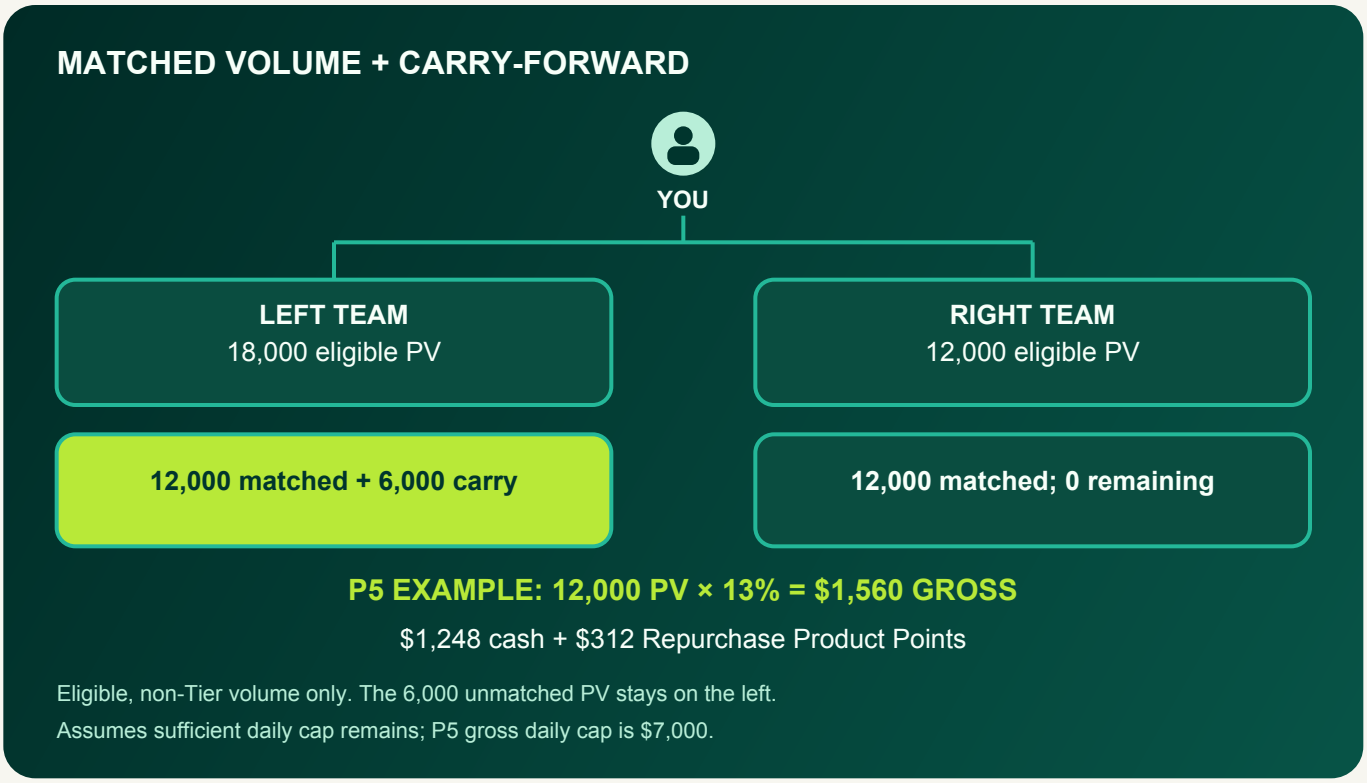
- First Performance Bonus: **$90 Cash**
- Second Performance Bonus: **$90 Cash**
- Tier Bonus: **$450 Cash**

Total illustrated cash amount:

$630

This is an illustrative example only and assumes all applicable qualifications are met.

6. Group Sales Bonus



This bonus rewards eligible organizational Product Volume generated throughout your left and right teams.

Unlike the Tier Bonus, Group Sales Bonus is based on ongoing organizational sales activity.

How Group Sales Matching Works

Eligible Group Sales volume accumulates on both sides of the organization.

The system compares:

Left Eligible Volume

and

Right Eligible Volume

The smaller eligible side determines how much volume can currently match.

Example:

Left Team:

18,000 PV

Right Team:

12,000 PV

Matched volume:

12,000 PV

Remaining unmatched volume on the left:

6,000 PV

That unmatched 6,000 PV continues to carry forward until eligible volume develops on the opposite side.

A simple way to remember this is:

Match what you can. Carry forward what you can't.

Group Sales Bonus Rates

Product Qualification	Group Sales Rate	Daily Gross Cap
P2	10%	$500
P3	11%	$1,000
P4	12%	$2,000
P5	13%	$7,000

The applicable 20% Repurchase Product Points allocation is taken from the member's Total Bonus.

Example at a $7,000 gross daily Group Sales cap:

20% to Repurchase Product Points = $1,400

Remaining cash amount:

$5,600

What Happens When the Daily Cap Is Reached?

Once the applicable daily Group Sales cap is reached:

Additional matched volume during that same daily pay cycle is flushed.

The member does not receive additional Group Sales Bonus above the daily cap.

However:

Unmatched volume continues carrying forward.

Example:

If a member has already reached the daily cap and still has 20,000 PV sitting unmatched on the larger side, that 20,000 PV continues carrying forward because it has not yet matched.

The distinction is:

Matched excess volume after the cap → flushed

Unmatched volume → carries forward

When Does Group Sales Begin?

Group Sales Bonus begins:

At Binary Level 4

The first three binary levels are associated with the Tier Bonus structure.

Sales in Levels 1–3 that are not Tier Bonus Positions do not generate Group Sales Bonus.

In addition:

Any purchase designated as a Tier Bonus Position never generates Group Sales volume.

This remains true even when Tier Bonus Positions occur deeper in the organization.

Group Sales Bonus comes from eligible purchases that are **not** Tier Bonus Positions.

The same eligible purchase is therefore not counted as both:

- Tier Bonus Position volume
- Group Sales Bonus volume

7. Coaching Bonus



The Coaching Bonus rewards you for developing leaders within your personally sponsored organization.
It follows the:

Sponsor Tree

not the Binary Placement Tree.

How Coaching Bonus Works

The Coaching Bonus is based on the:

Gross Group Sales Bonus

earned within your personally sponsored organization.

Generation 1

10%

Generations 2 through 6

5% per generation

There is:

No Coaching Bonus Cap

Coaching Bonus Example

Suppose you personally sponsor Danny.

Danny becomes your:

Generation 1

If Danny generates:

$3,000 Gross Group Sales Bonus

Your Coaching Bonus:

10% = $300

Now suppose Danny personally sponsors Jessica.

Jessica becomes your:

Generation 2

If Jessica generates:

$3,000 Gross Group Sales Bonus

Your Coaching Bonus:

5% = $150

The Sponsor Tree continues based on who personally sponsored whom.

There is no compression.

Coaching Bonus Qualification

Your **personal purchase sets the maximum generation depth**, and your **number of direct referrals unlocks generations** within that limit. Both requirements apply.

Product Qualification	1 Direct Referral	3 Direct Referrals	5 Direct Referrals
P3	Generation 1	Generations 1–3	Generations 1–3
P4	Generation 1	Generations 1–3	Generations 1–5
P5	Generation 1	Generations 1–3	Generations 1–6

Direct referrals are people you personally sponsor. Generation 1 pays **10%**; each additional unlocked generation pays **5%**.

These generation levels are unlocked once the applicable requirement is met.

They do not require ongoing monthly requalification.

8. Team Bonus



This bonus works differently from the other bonuses because it is tied to the person directly placed above you in the Binary Placement Tree.

How Team Bonus Works

The Team Bonus pays:

5% of the Total Bonus earned by your directly placed upline

If your directly placed upline earns a Total Bonus, you may receive the applicable 5% Team Bonus, subject to your lifetime Team Bonus maximum.

If your directly placed upline earns nothing:

No Team Bonus is generated for you.

The Team Bonus is directly tied to the performance of the person positioned immediately above you.

What Is Included in Total Bonus?

For Team Bonus purposes, Total Bonus currently includes:

- Performance Bonus
- Tier Bonus
- Group Sales Bonus
- Coaching Bonus
- Team Bonus
- Global Pool

Because Team Bonus itself is included in Total Bonus, Team Bonus can cascade through the placement organization.

Lifetime Team Bonus Maximum

The Team Bonus has a lifetime maximum equal to:

3× Your Initial Product Purchase

Initial Product Purchase	Lifetime Team Bonus Maximum
$500	$1,500
$1,000	$3,000
$2,000	$6,000
$6,000	$18,000

Example:

If your initial product purchase is:

$1,000

your lifetime Team Bonus maximum is:

$3,000

Once you have received that full $3,000 Team Bonus maximum:

Your Team Bonus permanently stops.

Upgrades Do Not Increase the Team Bonus Maximum

If you initially purchase:

P3 — $1,000

your lifetime Team Bonus maximum is:

$3,000

If you later upgrade to:

P4 — $2,000

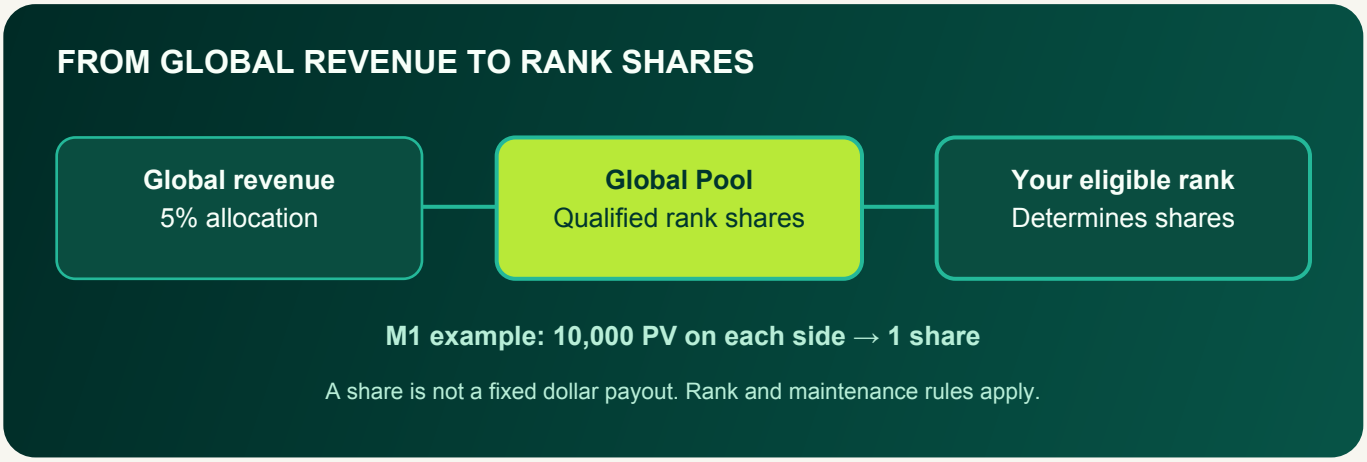
your Team Bonus maximum does **not** increase to $6,000.

It remains:

$3,000

The Team Bonus is the primary exception to the normal upgrade rules.

9. Global Pool



OlyLife allocates:

5% of global company revenue

to the Global Pool.

Qualified leaders receive shares based on the career rank they achieve.

Global Pool Rank Requirements

Rank	Required PV on Each Side	Global Pool Shares
M1	10,000 PV	1
M2	100,000 PV	2
M3	500,000 PV	4
M4	1,000,000 PV	10
M5	5,000,000 PV	20
M6	10,000,000 PV	40
M7	50,000,000 PV	60

"PV on each side" means the requirement must be met separately on:

Left

and

Right

Example:

M1 requires:

10,000 PV Left

and

10,000 PV Right

to qualify for:

1 Global Pool Share

Annual Maintenance

There is no annual maintenance requirement during the first year.

Beginning in the second year:

Rank	Annual Maintenance Requirement
M1	1 new personally sponsored customer/member
M2	2 new personally sponsored customers/members
M3	3 new personally sponsored customers/members
M4	+100,000 PV on smaller leg
M5	+200,000 PV on smaller leg
M6	+500,000 PV on smaller leg
M7	+1,000,000 PV on smaller leg

For M1 through M3, the personally sponsored customers or members must be:

New during that particular year

Existing personally sponsored customers do not count toward the new annual requirement.

Global Pool Timing

The applicable annual Global Pool maintenance and rank requirement must be completed by:

The end of November

If a member reaches a higher rank by the November cutoff, that higher rank may be used for that year's Global Pool share level.

Example:

If a member reaches:

M4 in October

they qualify for the applicable M4 share level for that year's Global Pool.

If the member reaches M4 after the November cutoff, that higher benefit applies to the following year's qualification period.

Global Pool payments are expected during:

Q1 of the following year

and are commonly paid in January, although January payment is not guaranteed.

The exact company formula for determining the dollar value of an individual Global Pool share is not covered in this guide.

10. Career Rank and Upgrades

Career Rank Is Cumulative for Life

Once a rank is achieved:

That lifetime rank is not lost.

Rank advancement is based on cumulative qualifying PV.

All eligible product purchases contribute toward rank volume, including:

- Initial purchases
- Tier Bonus Position purchases
- Eligible additional purchases
- Eligible upgrades

Upgrading Your Product Qualification

Members may upgrade:

At Any Time

There is no time limit.

To upgrade, the member pays the applicable difference needed to reach the higher product purchase level.

Examples:

- P2 → P3
- P3 → P4
- P4 → P5

The upgraded qualification is reflected immediately.

What an Upgrade Can Unlock

Upgrading can provide access to higher compensation features, including:

- Higher Group Sales Bonus percentages
- Higher Group Sales daily caps
- Additional Coaching Bonus generations
- Other applicable compensation access

There is no time limit to upgrade for these bonuses.

The major exception is:

Team Bonus

Upgrading does not increase the Team Bonus lifetime maximum.

How Upgrade Volume Works

When a member upgrades:

- The upgrade produces PV
- The PV rolls upward into the organization
- The sponsor may receive the applicable Performance Bonus
- An upgrade can become a Tier Bonus Position
- Eligible upgrade PV can contribute toward Group Sales volume
- Upgrade volume contributes toward organizational rank volume

11. Product and Repurchase System

OlyLife includes two separate point systems:

- Shopping Points
- Repurchase Product Points

Shopping Points

Shopping Points are generated when eligible OlyLife products are purchased.

The points are awarded equally to the Purchaser and the Sponsor.

Example: A P3 $1,000 purchase generates 375 Shopping Points for the Purchaser and 375 Shopping Points for the Sponsor.

Shopping Point Amounts

Product Purchase	Purchaser Receives	Sponsor Receives
P2	187.5	187.5
P3	375	375
P4	750	750
P5	2,250	2,250

No additional qualification is required for the sponsor to receive the matching Shopping Points.

Shopping Points do not expire and are not transferable. They may be used toward eligible apparel, swag, merchandise, and recognition-related items. They can also help support team culture and recognition within the OlyLife ecosystem.

Repurchase Product Points

Repurchase Product Points are created from 20% of your Total Bonus.

One Repurchase Product Point provides $1 of purchasing power.

Repurchase Product Points do not expire, are not transferable, cannot be cashed out, and can only be used toward eligible OlyLife exclusive member-only products.

They cannot be used toward standard retail-sold products such as P90+, P90, Vitality Wand, or other regular retail products.

Purchases made using Repurchase Product Points do not generate commissions.

12. Commission Timing, Withdrawals and Payouts

Daily Commission Calculation

OlyLife operates its daily commission cycle using Singapore Time.

Daily business volume closes at 11:59 PM Singapore Time. The prior day's earned commission appears in the OlyLife back office at approximately 10:00 AM Singapore Time the following day.

The Bonus Statement displays commission calculation information, including gross calculated bonus amounts and the applicable cash/point allocation.

Commission Withdrawals

There are currently two withdrawal cycles per month. Withdrawal requests must be submitted before the applicable cutoff: the 15th at 11:59 PM Singapore Time and the end of the month at 11:59 PM Singapore Time.

If you miss the applicable deadline, you must wait for the next payout cycle. After a withdrawal is approved, allow up to 7 business days to receive the funds.

Payout Methods

Payout methods may vary by market. Where supported, members in established markets may receive commissions in their local currency. Emerging markets may offer USDT or USDC using supported blockchain networks such as Ethereum and Tron. Available methods may vary by market.

13. Frequently Asked Questions

Upgrades and qualification

Can I upgrade my product purchase later? Yes. You may upgrade your product qualification at any time by paying the applicable difference between your current level and the higher level. There is no time limit for upgrading.

When does my new qualification become effective? The upgraded qualification is reflected immediately.

Does upgrading increase my Group Sales earning access? Yes. Upgrading can unlock the applicable higher Group Sales percentage and daily limit.

Can upgrading unlock more Coaching Bonus generations? Yes. Once the applicable product and personal sponsorship requirement is met, the additional Coaching generations become unlocked.

Does upgrading increase my Team Bonus lifetime maximum? No. The Team Bonus lifetime maximum is permanently determined by the initial product purchase.

Does an upgrade generate Product Volume? Yes. Upgrade purchases generate PV that rolls into the organization.

Does my sponsor earn Performance Bonus when I upgrade? The applicable Performance Bonus may be generated for the sponsor from an eligible upgrade.

Can an upgrade become a Tier Bonus Position? Yes. An eligible upgrade may become a Tier Bonus Position.

Can upgrade volume contribute toward Group Sales? Yes, when the upgrade volume is otherwise eligible and is not being used as a Tier Bonus Position.

Tier and Group Sales

What happens if the two sides of a Tier Bonus Position have different PV? The system matches the smaller side. For example, 1,125 PV left and 750 PV right match at 750 PV, with 375 PV remaining on the left for future matching.

Does a Tier Bonus Position also generate Group Sales volume? No. Any purchase or volume being used as a Tier Bonus Position is excluded from Group Sales volume.

When does Group Sales Bonus begin? Group Sales Bonus begins at Binary Level 4.

What happens to Group Sales volume before Level 4? Sales within the first three levels do not generate Group Sales Bonus. Tier Bonus Positions remain excluded from Group Sales volume at all depths.

What happens to unmatched Group Sales volume? Eligible unmatched Group Sales volume carries forward until corresponding eligible volume develops on the opposite side.

What happens after I reach my daily Group Sales cap? Additional matched volume generated after the daily cap is reached during that same pay cycle is flushed. Volume that remains unmatched continues carrying forward.

Coaching, Team Bonus and placement

Does Coaching Bonus have a maximum cap? No. There is currently no Coaching Bonus cap.

Does Coaching Bonus use gross or net Group Sales Bonus? Coaching Bonus is calculated from Gross Group Sales Bonus.

Do I need to requalify every month for my Coaching Bonus generations? No. Once the applicable generation is unlocked, it remains unlocked.

Is there compression in the Coaching Bonus? No. Generations follow the Sponsor Tree exactly. Your personally sponsored person is Generation 1; the person they personally sponsor is Generation 2, and so on.

What does Total Bonus mean for Team Bonus? It includes Performance Bonus, Tier Bonus, Group Sales Bonus, Coaching Bonus, Team Bonus, and Global Pool.

Can Team Bonus cascade through the Binary Placement Tree? Yes. Because Team Bonus itself is included within Total Bonus, it may cascade through eligible directly placed positions.

What happens when I reach my Team Bonus lifetime maximum? Your Team Bonus permanently stops.

What is the only mandatory placement rule? Your first personally enrolled person must be placed on your left. After that, placement is flexible.

Does my second personally enrolled customer have to go on my right? No. Placing the second customer on the right is a strategy for creating your first pair, not a mandatory rule.

Rank and points

Do career ranks reset? No. Career rank volume is cumulative. Once you achieve a lifetime rank, that rank is not lost.

Do Tier Bonus Position purchases count toward rank PV? Yes. Their exclusion applies specifically to Group Sales volume.

Do Shopping Points expire or transfer? No. Shopping Points do not expire and are not transferable.

Does the sponsor need an additional qualification to receive Shopping Points? No. The sponsor receives the applicable matching Shopping Points from the eligible purchase.

Do Repurchase Product Points expire, transfer, or convert to cash? No. They do not expire, are not transferable, and cannot be cashed out.

What is one Repurchase Product Point worth? One point equals $1 of purchasing power toward eligible member-only products.

Can points purchase a P90+, P90, or Vitality Wand? No. They cannot be used toward standard retail-side OlyLife products.

Do purchases made with Repurchase Product Points generate commissions? No.

Commission timing

When does OlyLife close each business day? 11:59 PM Singapore Time.

When will the previous day's commission appear in the back office? Approximately 10:00 AM Singapore Time the following day.

How often can I request a withdrawal? There are two commission withdrawal cycles each month.

What are the withdrawal cutoffs? Before the 15th at 11:59 PM Singapore Time and the end of the month at 11:59 PM Singapore Time.

What happens if I miss the withdrawal deadline? You must wait until the next payout cycle.

How long does it take to receive money after withdrawal approval? Allow up to 7 business days.

How are commissions paid? Available methods depend on the market. Established markets may support local-currency payouts. Emerging markets may support USDT or USDC on supported Ethereum or Tron networks.

14. Simple Way to Remember the Plan

You do not need to memorize every bonus before getting started.

The simplest starting strategy is:

1. Enroll your first customer on the left.
2. Build your next qualifying position on the right.
3. Create your first Tier Bonus pair.
4. Help others understand how to do the same thing.

As that process duplicates throughout the organization, additional compensation categories can begin becoming relevant.

Start simple. Create the pair. Teach others to repeat it. Keep duplicating. Grow together.

Final Educational Notice

This document is an independent OlyNation member education resource and is not an official OlyLife corporate document. It is designed to help explain the compensation plan in plain language.

For complete and current rules, always refer to OlyLife's official compensation plan, policies, terms, and disclosures.

For additional OlyNation educational resources and compensation-plan training, visit OlyNation.team.